

Message Text

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PAGE 01 ABU DH 03278 080555Z

15

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W

----- 038024

R 080535Z DEC 76

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

INFO SECSTATE WASHDC 5293

AMEMBASSY ATHENS

LIMITED OFFICIAL USE ABU DHABI 3278

ATHENS FOR RTDO

E.O. 11652: N/A

TAGS : BEXP, TC

SUBJECT : MAJOR PROJECT: MEDICAL EQUIPMENT

REFS: (A) 75 ABU DHABI 1760, (B) ABU DHABI 2195,
(C) ABU DHABI 2336, (D) USDOC 20742

1. BECAUSE TENDER NOT ADVERTISED, EMBASSY LEARNED OF SUBJECT OPPORTUNITY FROM NUMEROUS LOCAL BUSINESSMEN WHO HAVE USED COMMERCIAL LIBRARY FACILITIES TO LOCATE US SUPPLIERS. ONE OF THESE BUSINESSMEN, KOSHY PANICKER, MANAGER OF ABU DHABI HOSPITAL SUPPLIES (TELEX 2622 AH) OWNED BY PROMINENT ABU DHABIAN RASHID AWEIDA (BACKGROUND REFS A,B, C) - SHOWED EMBASSY COPY OF TENDER DOCUMENTS. SINCE DOCUMENTS CONTAIN LANGUAGE CALLING FOR TENDERERS TO "OBSERVE THE RULES AND REGULATIONS IMPOSED BY THE ARAB BOYCOTT OF THE STATE OF ISRAEL", EMBASSY DID NOT REPORT OPPORTUNITY EMANATING FROM UAE MINISTRY OF FINANCE AND INDUSTRY WHICH HAS BEEN SELLING TENDER DOCUMENTS AT ITS OFFICES IN BOTH ABU DHABI AND DUBAI. INFORMATION RECEIVED BY AMERICAN HEALTH FACILITIES REGARDING CLOSING DATE IS CORRECT. TENDER VALUE QUOTED REF D IS TEN TIMES TOO HIGH. DECIMAL APPEARS TO HAVE BEEN DROPPED.

2. TENDER ISSUED OCTOBER 24, 1976, AND IT PROBABLE
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PAGE 02 ABU DH 03278 080555Z

THAT MINISTRY WILL RECEIVE NUMBER OF BIDS BY ORIGINAL

CLOSING DATE. ON OTHER HAND, TENDER DOCUMENTS VERY
LENGTHY AND COMPLEX SO NUMBER OF REQUESTS FOR DEAD-
LINE EXTENSION MAY ALSO BE RECEIVED.

3. NOT ALL LOCAL FIRMS WHO WANT TO BID THIS JOB -
INCLUDING ABU DHABI HOSPITAL SUPPLIES - HAVE BEEN
ABLE TO LOCATE QUALIFIED SUPPLIERS.
DICKMAN

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NNN

Message Attributes

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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: coburnhl
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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